

## Contact

B-18, Parmatama Park Society, B/  
H HWP Colony, Chhani Jakat Naka,  
Vadodara  
9824153604 (Home)  
yatinsayania@hotmail.com

www.linkedin.com/in/yatinsayania  
(LinkedIn)  
yatinsayania.cyberbrd.dpdns.org/  
(Personal)

## Top Skills

Wispr Flow AI  
Claude Skills  
Artificial Intelligence (AI)

## Languages

Hindi (Professional Working)  
English  
Gujarati (Full Professional)

## Certifications

Ethical Hacking - Mobile Platforms  
and Network Architecture  
HP\_certificate\_Effective  
Presentations  
HOW TO BECOME HIGHLY PAID  
HACKER  
HP\_certificate\_IT for Business  
Success  
Deloitte Australia - Technology Job  
Simulation

# Mr. Yatin Sayania

Senior IT Manager | Specialist in ERP Integration and Cybersecurity  
for Manufacturing | Facilitator of Vendor Relationships  
Vadodara, Gujarat, India

## Summary

I'm a senior IT leader with 20+ years of experience building stable, secure, and efficient IT environments for business growth. My background includes manufacturing and enterprise operations where uptime, speed, and control matter every day. I lead IT across infrastructure, ERP support, cybersecurity, networks, servers, user support, vendor management, budgeting, and team development. I focus on solving business problems, not chasing shiny tools. My track record includes improving system availability, reducing recurring IT issues, controlling technology costs, strengthening security practices, and supporting cross-functional teams including Finance, HR, Production, Sales, Dispatch, Quality, and Management. Key strengths include: • IT Operations Management • ERP / Business Application Support • Infrastructure & Network Administration • Cybersecurity & Risk Control • IT Budgeting & Vendor Negotiation • Process Improvement & Automation • Team Leadership & Service Delivery. I'm open to senior leadership opportunities where practical execution, reliability, and business alignment are valued, especially in Vadodara, Ahmedabad, or hybrid environments.

---

## Experience

Rex-Tone Industries Ltd  
Senior Manager IT Manager  
May 2010 - Present (16 years 2 months)  
Vadodara

Senior Manager IT Manager

Jan 2020 – Present

Lead enterprise IT operations supporting 350+ users across 8 offices, plants, and business locations.

Reduced recurring incidents by 40% through preventive maintenance, SLA discipline, root-cause fixes, and support process improvements.

Delivered #15 lakh annual savings through vendor renegotiation, procurement control, and contract optimization.

Improved backup success rate to 99%, strengthening disaster recovery readiness and business continuity.

Completed ERP upgrade with zero business disruption, ensuring stable adoption across departments.

Own IT strategy, cybersecurity controls, budgeting, infrastructure roadmap, and vendor governance.

Lead internal IT team and external partners to maintain uptime and service quality.

#### IT Manager

Jan 2016 – Dec 2019

Managed day-to-day IT operations across multiple sites including network, server, endpoint, ERP, and user support.

Standardized IT processes and escalations, improving response times and service consistency.

Led infrastructure upgrades, connectivity improvements, and technology rollouts.

Partnered with Finance, HR, Production, QC, Sales, and Dispatch teams on business system needs.

#### Sr. IT Executive

Jan 2013 – Dec 2015

Handled advanced troubleshooting, server administration, backups, user management, and vendor coordination.

Supported ERP users and critical business applications.

Helped scale IT systems as company operations expanded.

#### IT Executive

May 2010 – Dec 2012

Managed desktop support, printers, LAN/WAN connectivity, onboarding, software installs, and daily helpdesk issues.

Maintained IT assets, documentation, and routine operations.

Built strong service reputation that led to internal promotions.

ybifoundation

Data Science and Machine Learning

March 2024 - March 2024 (1 month)

India

Metro Hospital & Research Institute

IT In-Charge (Information Technology Division)

October 2008 - May 2010 (1 year 8 months)

Vadodara

Managed IT operations for a 500-bedded multi-specialty hospital with 24x7 critical care and emergency services.

Supported technology systems across Emergency, ICU, Operation Theatres, Dialysis Unit, Cath Lab, Imaging, Laboratory, Pharmacy, and administrative departments.

Maintained stable operations for business-critical systems where downtime directly impacted patient care and hospital workflows.

Reduced recurring downtime by 50% through proactive troubleshooting, preventive maintenance, and faster issue resolution.

Administered Hospital Management System (HMS), user access, daily support, and customized management reporting.

Managed IT infrastructure including desktops, printers, LAN/WAN connectivity, servers, backups, and department-level hardware support.

Maintained IT asset registers and network inventory, improving planning, control, and budgeting decisions.

Coordinated with vendors for hardware servicing, software support, telecom, and AMC management.

Ensured reliable IT support in a fast-paced healthcare environment requiring high availability and quick response.

K C Mehta & Co LLP

EDP In-Charge

February 2007 - October 2008 (1 year 9 months)

Vadodara

Joined as EDP In-Charge and promoted to Hardware & Network Engineer within 6 months based on performance and technical capability.

Managed day-to-day IT operations including desktop support, printers, networking, user troubleshooting, and system administration.

Configured and administered Active Directory Servers, improving centralized user management, access control, and network efficiency.

Implemented SonicWall firewall security controls, strengthening perimeter protection, internet usage control, and threat prevention.

Maintained LAN infrastructure, switches, connectivity, backups, and system availability for office operations.

Resolved hardware, software, and network issues with faster turnaround, improving employee productivity and support experience.

Coordinated with vendors for procurement, repairs, AMC support, and technology upgrades.

Maintained IT documentation, asset records, and support processes for better operational control.

## Compucare

### Senior Manager Server Engineer

September 2006 - February 2007 (6 months)

Vadodara

Installed, configured, and maintained HP server systems, desktops, and networking solutions for client environments.

Supported Windows server administration, user accounts, permissions, backups, and system performance.

Implemented inter-domain trust relationships within LAN environments, improving secure resource sharing and centralized user access.

Managed LAN setup, switches, structured connectivity, printers, and workstation integration.

Diagnosed and resolved server, hardware, and network issues to minimize business downtime.

Assisted clients with infrastructure upgrades, system migrations, and post-installation support.

Coordinated with vendors for hardware replacement, warranty support, and technical service calls.

Maintained technical documentation for deployments, configurations, and support activities.

## Spheroid Markrting

### Senior Manager Hardware & Network Engineer.

March 2006 - September 2006 (7 months)

Vadodara

Installed, configured, and supported hardware, network, proxy, and server infrastructure for business clients.

Participated in SAP server deployment for Alembic Group, ensuring stable setup, connectivity, and operational readiness.

Configured proxy and internet servers to improve network speed, access control, and user productivity.

Managed LAN/WAN connectivity, switches, printers, structured cabling, and workstation integration.

Diagnosed and resolved server, hardware, and network issues to reduce user downtime.

Supported infrastructure upgrades, user migrations, and post-implementation troubleshooting.

Coordinated with vendors and client stakeholders during installations and support activities.

Maintained technical documentation for systems, IP schemes, configurations, and support records.

Improved network performance by 40% through VLAN, proxy optimization, bandwidth controls, and server tuning.

## Compucare

Senior Manager Hardware & Network Engineer.

October 2005 - March 2006 (6 months)

Vadodara

Installed, configured, and maintained HP desktop systems, printers, and networking solutions for client environments.

Supported LAN setup, switches, cabling, IP configuration, and workstation connectivity.

Implemented inter-domain trust relationships in Windows environments to improve controlled resource access and centralized user management.

Diagnosed and resolved hardware, OS, and network issues to minimize downtime.

Assisted with server maintenance, backups, user permissions, and routine administration tasks.

Coordinated with vendors for hardware replacement, warranty calls, and technical support.

Maintained deployment records, asset tracking, and support documentation.

## I-System India Pvt. Ltd.

Hardware & Network Engineer

January 2005 - October 2005 (10 months)

Vadodara

Provided on-site IT support, hardware maintenance, and network services for enterprise clients across Vadodara.

Supported infrastructure operations for Gujarat Alkalies and Chemicals Limited (GACL), including operating systems, desktops, peripherals, and hardware reliability.

Assisted in server administration, preventive maintenance, user support, and performance tuning.

Improved system efficiency by 25% through proactive maintenance, faster issue resolution, and configuration optimization.

Managed printer operations and vendor coordination, reducing maintenance costs by 15%.

Maintained service logs, asset records, and technical documentation while resolving hardware and network issues to minimize downtime.

## Tremor Computer

### Hardware & Network Engineer

January 2002 - January 2005 (3 years 1 month)

Vadodara

Provided desktop support, hardware maintenance, and network troubleshooting for business clients and end users.

Installed and configured Windows operating systems, software applications, printers, and peripheral devices.

Assisted in client-server setup, user connectivity, data sharing, and basic LAN administration.

Improved system reliability through preventive maintenance, standardized configurations, and timely issue resolution.

Diagnosed and resolved hardware, OS, and network issues to minimize downtime and improve user productivity.

Delivered on-site and remote technical support, helping maintain strong customer satisfaction and repeat service business.

---

## Education

### Europe Open University MBA

Master of Business Administration - MBA, Business Administration and Management, General · (August 2022 - August 2033)

### Europe Open University MBA

Business Ethics and Corporate Governance , Business Administration and Management, General · (August 2022 - August 2023)

### Europe Open University MBA

Data Science for Business, Business Administration and Management,  
General · (August 2022 - August 2023)

### Europe Open University MBA

Data Analysis Modeling and Simulation, Business Administration and  
Management, General · (August 2022 - August 2023)

### Gujarat University

B. Com With Computer ( FoxPro Programming ), B. Com With Computer  
( FoxPro Programming ) · (2001 - 2002)